

The Cohesity Commitment

Cohesity's mission is to reinvent secondary storage, and eliminate the inefficiencies associated with managing legacy storage silos. We've built the industry's first web-scale platform designed to consolidate all secondary storage and data services on one unified platform. With the Cohesity Commitment, you have our guarantee that our solution will give you the most cost-efficient, simple to manage, and least disruptive secondary storage solution in the industry.

50/50 Guarantee: 50% Less Cost for 50TB of Data



Give us at least 50 TB of data to protect, and we'll save you at least 50% cost compared to your legacy data protection solutions. Cohesity provides an end-to-end, converged data protection solution that eliminates traditional data protection silos. Protect your applications with Cohesity DataPlatform (target storage) and DataProtect (backup software), and you'll be able to reduce the 3 year costs of your legacy target storage appliance and backup software by at least 50%. We're only factoring in the hard costs (hardware + software + 3 years of maintenance) - so no funny math with management and operating costs.

Pay-As-You-Grow



Cohesity right-sizes your cluster and eliminates the need to overprovision capacity. Traditional backup appliances are typically overprovisioned by 50% or more to avoid the future pain of capacity expansion. With Cohesity, capacity and performance are simple to scale by simply adding nodes to an existing cluster. Cohesity automatically rebalances the data to the new nodes. No need to replace hardware or migrate data. We'll right-size your cluster for your initial capacity requirements, and you'll be able to adjust dynamically as your needs change.

No Forklift Upgrades - Ever!



Traditional appliances require painful forklift upgrades for hardware refresh cycles and capacity expansions. Cohesity eliminates the pain of these forklifts with non-disruptive upgrades. Hardware is upgraded by simply deploying newer nodes into an existing cluster and - if desired - retiring older nodes. Cohesity automatically rebalances the data between all your available nodes. You will never have to perform a data migration between nodes. On the software side, Cohesity also performs automated, rolling software updates so that you can update your software without ever having to take your cluster offline. Data can continue to be written and accessed on the cluster during the entire operation.

Seamless Integration



You don't have to rip-and-replace your existing infrastructure to use Cohesity. Cohesity provides a powerful secondary storage platform to consolidate legacy storage silos. But we also provide a very simple path to adoption. You can start with a narrow use case - for example start by using Cohesity only as a backup target to be used with your existing backup software. Over time - you can expand your use cases as meets your needs, for example by gradually introducing our data protection software. The transition can happen today, next week or even next year. You're the customer - you get to decide.

Our Guarantee

We're serious about our commitment. In fact – if for any reason you feel like we haven't lived up to our commitment – you can return your Cohesity hardware and licenses with a full refund for a 30-day period. No questions asked. Please see below for Terms and Conditions.

“ Faced with the complex task of managing massive amounts of data that must be backed up and secured, we are excited about Cohesity's vision for converging data onto a unified, scale-out solution. Cohesity provides simpler data protection and powerful insight, which is what we want from our next-generation solution for storage and recovery.

- Sase Janki, SVP of Technology, GS1

“ Cohesity gives us an easy way to manage, store, and extract value from our data – all from a single platform that scales as we need it. Cohesity is dramatically simplifying the way we do business.

- David Giambruno, CIO and Sr. VP of IT

Terms and Conditions:

- Guarantee applies to purchases made between 4/1/17 to 7/31/17
- Applies only to new customers placing a Purchase Order without a prior Proof of Concept
- 30-day return period begins the date of initial arrival at customer site
- Hardware must be returned in like-new condition, or else customer pays reconditioning costs