

COHESITY



Become a valued member of our elite Cohesity Aces community and receive exclusive benefits. Cohesity Ace members gain access to an Aces-only section in our Partner Portal, which is filled with important resources and insights. You will also receive enhanced Virtual Lab access to lead demos with customers, early previews of new tracks, use cases, and courses, and access to a dedicated Slack channel for real-time collaboration with fellow Aces and Cohesity SE's.

Why become a Cohesity Ace?



SPECIAL ACCESS

- Access to Aces only Partner Portal section
- Lab environments to demo Cohesity solutions
- Early preview of new tracks, use cases and new courses
- Dedicated Slack channel
- POC classes



REGULAR UPDATES

- Early access preview to new courses
- Product updates and roundtables
- NDA sessions on roadmap and competitive
- Aces forum



INDUSTRY RECOGNITION

- Aces badge
- Speaker bureau (opt-in)
- LinkedIn features
- LinkedIn shout-outs



SPOTLIGHT

- Highlight an Ace with a Cohesity feature story
- Share with partner company
- Submit a blog for Cohesity to publish
- Special programs

What does it take to become an Ace?

RECOMMENDED

- Complete the Cohesity Academy partner curriculum listed in the Partner Catalog.

REQUIRED

- Pass [Professional Technical Sales Accreditation Exam](#)
- Complete: Cohesity Ace application (sent once exam is passed).

How to maintain your Ace status?

REQUIRED

- Complete critical courses defined at the start of each fiscal year.
- Hold current accreditations for sales and technical sales.
- Attend a minimum of one Aces roundtable.
- Attend >25% Partner Technical Beats.
- Participate in special sessions, previews, and updates.

Access Cohesity Ace Information
on our Partner Portal