COHESITY



Executive summary

Products:
DataProtect, SmartFiles, Gaia, Marketplace apps (ClamAV anti-malware toolkit)

Region:
Americas

Use Case:
Backup and Recovery, Disaster Recovery

Industry:
Energy

Environments:
AWS, Azure, Oracle, SQL, VMware, physical servers, M365

Benefits

Streamlined
IT integrations during mergers and acquisitions

Achieved 4:1
consolidation of security infrastructure

Obtained $5M
in cost efficiencies over three years

Eliminated management complexity, resulting in a workforce efficiency
gain of ~13,000 hours
over three years

Radically improved the ability to
protect, detect, and respond
to ransomware and other security threats

Fortune 500 energy firm saves $5M with Cohesity

Challenge

This large energy provider struggled to manage a large collection of disparate, legacy data protection solutions. The sprawl caused inefficiencies and complexity across the board. To reduce IT costs and reduce management challenges, the company began looking for an integrated solution that would enable it to consolidate and simplify data protection operations across all data centers and remote locations.

Why Cohesity

The Cohesity AI-powered data security platform, Cohesity Data Cloud, was chosen to protect the energy provider's critical data from natural disasters and ransomware threats. **Cohesity Data Cloud provides protection for data that resides on-premises, at remote sites, and in the public cloud**. This wasn't a "rip and replace" process for the global energy provider. It was an incremental deployment that was completed over five years.

Business value

Facilitated mergers and acquisitions

This global energy provider has a long history of acquiring and merging with other energy companies, including five large acquisitions over the last two years. With Cohesity, the provider can now secure and protect data from the incoming organizations onto the unified Cohesity platform in weeks, compared to the multiple years it took with the previous disparate environment.

Reduced costs

By consolidating 15 different management tools, specialized hardware, and data protection software into one unified platform, the energy provider reduced its data protection infrastructure by 4:1. By deploying Cohesity, the company achieved total cost efficiencies of approximately $5M.

Simplified management

With just one user interface, Cohesity Data Cloud simplifies data protection and management. The company employs the same number of IT professionals as before, but these individuals can now focus on more strategic projects.

Increased ransomware protection

Cohesity Data Cloud provides the energy provider with the ability to protect, detect, and respond to ransomware with instant, point-in-time restores. Cohesity simplifies and accelerates backup and recovery of enterprise workloads across on-premises and cloud. Cohesity's data lock feature ensures data integrity and prevents data corruption with immutable snapshots and retention policies. Quorum prevents unauthorized updates by requiring two or more approvals to change configurations, and by using the Cohesity anomaly detection feature, the security team can set alerts for ransomware or malicious activity. For future plans with Cohesity, the team is looking at Cohesity DataHawk to detect unusual activity that may indicate an attack.

Learn more at www.cohesity.com

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