



## Executive summary



### Products:

Cohesity Data Cloud,  
DataProtect, FortKnox, DataHawk



### Region:

Americas



### Use Case:

Backup and Recovery



### Industry:

Energy



### Environments:

AWS, Azure VMs, Oracle, SAP  
HANA, SQL, VMware Cloud

# Large, Multinational Energy Company Modernizes Data Protection with Cohesity

## Challenge

This large, global energy provider was relying on five disparate and siloed data protection products across its IT estate. This complexity often forced backup teams to work around the clock, because practitioners were forced to use different tools across multiple cloud platforms. The end result: workflow inefficiencies, lower productivity, and higher cloud costs. The energy provider started looking for a data protection and management solution with the comprehensive security features needed to modernize its IT estate.

## Why Cohesity

After a competitive evaluation, this global energy supplier selected Cohesity to consolidate its data protection solutions onto a single platform to **reduce management overhead, secure its critical assets, and bring down spending on cloud services**. The Cohesity Data Cloud helps the company cut the time spent managing different tools, allowing the IT team to refocus its efforts on other critical business activities.

## Business value

### Increased Security Posture

The company's CISO prioritized mitigation against ransomware and other cyber threats. Cohesity DataHawk enables the company to protect and recover against ransomware with threat protection and AI-powered data classification. They're also using Cohesity FortKnox, a SaaS data isolation and recovery solution that improves cyber resilience with an immutable copy of data in a Cohesity-managed cloud vault.

### Simplified Management

Cohesity has reduced the company's data security and management burden, allowing the IT team to focus on strategic projects instead of the tedious work of managing disparate systems. With the ability to manage all environments from a single interface, data management time has been cut in half.

### Cost Reduction

By implementing Cohesity, this energy provider has achieved a 4:1 consolidation of its data protection infrastructure, saving nearly \$7M over three years.

## Benefits

Achieved 4:1 consolidation of  
data protection infrastructure,

**saving \$7M**  
over three years

Cut management  
time by

**50%**

### Reduced

spending on  
cloud services

### Greatly increased

the ability to detect and  
prevent ransomware attacks

Learn more at [www.cohesity.com](https://www.cohesity.com)

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COHESITY.com | 1-855-926-4374 | 300 Park Ave., Suite 1700, San Jose, CA 95110

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