



# The French Red Cross trusts Cohesity for migration, management, backup and data protection



**Industry**

Non-profit

**Use Case**

Backup and Recovery, Disaster Recovery

**Cohesity Solutions**

DataProtect

**Solution Partner**

AWS

**Channel Partner**

Skill Partner

The French Red Cross has more than 66,000 volunteers and 16,000 employees, gathered around 35 professions dedicated to helping people, including support for health emergencies, and more generally, assistance to people, from birth to the end of life, in some 650 establishments, spread over all areas of the Health and Social Economy for which the Red Cross provides administrative and medical management. Its fundamental missions are emergency and first aid, social action, training, health, and international action.

## Challenges

The Red Cross wanted to simplify the process while complying with easy-to-monitor SLAs, automating it as much as possible, and taking advantage of the benefits offered by the cloud, including exporting data to Amazon S3 when needed and managing data in the cloud. They also wanted to be able to extend existing functionality with a solution that offered APIs.

All while maintaining control over the budget.

Once these specifications were identified, the Red Cross IS team turned to its long-standing IT partner, Skill Partner, to analyse the market.

## Solution

### Migration to Cohesity

“The Cohesity solution quickly became unanimous,” said Yves Couturier, National Head of Production. “From the first exchange with the Cohesity team, we got along. They understood our needs very well and their confident and serene approach confirmed our choice.”

“When we embarked on the modernisation of our information system, we had two imperatives regarding the management of data backup: that it be as flexible, automated and reliable as possible; and that cost be predictable in a context of increasing data volume. Cohesity offered the only next-gen solution that met these two requirements.” ”

- Yves Couturier, National Head of the French Red Cross Production Department

## Key Benefits

- 100% backup operation success rate
- System is self-contained 95% of the time
- Data migration completed in two weeks
- Single interface for complete visibility of backup environment, both on-prem and in the cloud
- Significant reduction in backup time

A first agreement was signed to migrate to an on-prem cloud system before converting the license to a software as a service mode in early 2022. The Red Cross initially adopted Cohesity DataProtect, in a project piloted and implemented by Skill Partner, who is also responsible for the maintenance department.

The migration took approximately two weeks, during which the data was encrypted and transferred securely for disaster recovery purposes. The handling was done quickly.

For Couturier and his team, "The simplicity of the interface was vital. Our small team can't afford to waste time on backup or worry about whether backup operations have been completed, we needed a solution that could give us a very clear picture of real-time data to make the right decisions."

## Flexibility and availability

Couturier sums it up this way: "For me, a good product is a product I never hear about, except to say it's great! This is the case with Cohesity."

All flows and data transmitted from the various applications used by caregivers, administrators, and emergency physicians are encrypted, stored, protected, and instantly accessible when needed.

Data relating to SSIAD (Home Nursing Services), which includes medical data as well as personal data, relating to both beneficiaries and Red Cross employees, are thus saved using Cohesity systems. Backup protects the entire stack, from the physical server to the files and applications.

In the same way, on the HR side, the Cohesity platform backs up multiple environments that process large volumes of anonymised data, sometimes replicated, to meet different needs (receipts, training, etc.). The 18,000 pay slips generated each month are also saved in this way.

"Our ultimate goal is to manage our operations as much as possible via the cloud, and the flexibility of the Cohesity architecture and data security allow us to project ourselves all the more serenely in the continuation of this collaboration," says Olivier Geremy, Head of Security Architecture Strategy (SAS).

With drastically reduced backup times, the team can focus on other projects with higher added value, serving its various audiences, state, departmental and European partners, private investors, and all the individuals to whom the Red Cross provides assistance to on a daily basis or punctually.

"Cohesity helps ensure that data and IT services are available or made available. In doing so, it helps ensure that applications and services to the public that would become inoperative in less than a second in the event of an outage are maintained, which could avoid in very serious situations for people whose health, and in some cases survival, depends on the ability of the Red Cross to function fully," concludes Couturier.

## Results

- The backup operation has a 100% success rate, and the system is self-contained 95% of the time.
- Reduced backup times mean the team can focus on other projects with higher added value.
- All flows and data transmitted from the various applications are encrypted, stored, protected and instantly accessible when needed.

Learn more at [www.cohesity.com](http://www.cohesity.com)

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