

# Cohesity Quick Start Service

Speed Time to Value While Protecting Your Data

## Key Benefits

- Efficient and seamless implementation by Cohesity Advanced Services consultants
- Fast system enablement for production use with swift transition of workloads onto Cohesity—for accelerated overall time to value
- Optimized configuration according to Cohesity Standards and best practices
- Integration with chosen data sources
- Experienced technical professionals providing a holistic view of the deployment, issues, and needs of your project

Our Quick Start Service accelerates your organization's data integration and data protection strategies. You simply choose among supported data sources and then take advantage of our expertise with Cohesity multi-cloud data platform to simplify your data protection and management. Our service also includes setup and replication scheduling to another physical, virtual or cloud cluster.

## Strategy and Implementation Expertise

Our experienced Cohesity Advanced Services consultants help you efficiently transition up to four (4) workloads of your choice. The number of instances or sources for a workload determines the size of your Quick Start Service engagement (see pg. 2). Quick Start Service is to be delivered in consecutive business days.

### Source Type

#### Virtual Machines

- VMware®
- Hyper-V®
- Nutanix®
- AWS EC2®
- Azure® VMs
- GCP®

#### Applications

- Microsoft 365®
- Exchange®
- SAP S/4 HANA®

#### Physical Servers

- Windows®
- Linux®
- AIX®
- Solaris®

### Source Type

#### Databases

- Microsoft SQL®
- Oracle®
- Cassandra®, MongoDB®
- HDFS®, Hive®, Hbase®

#### Storage

- Pure Storage Array®
- NetApp®
- Cisco®
- Isilon®
- Generic NAS

#### SmartFiles

- Configure View

The Cohesity Quick Start Service is a data protection configuration service. Customers may choose up to (4) workloads to be configured for Data Protection. The number of instances/sources for a workload (listed below) determines the Tier (or Size) of the Quick Start. Replication is included in the service. Customers may choose to replicate to another physical, virtual or cloud cluster.

Source Workload Type	Small Tier	Medium Tier	Large Tier
<b>Virtualization</b>			
<b>Enterprise</b>			
VMware, Hyper-V, Nutanix	Up to 50 VMs	Up to 4	Up to 8
# of vCenters, SCVVM, etc. # of VMs	Up to 2	Up to 2000	Up to 3000
<b>Standalone</b>			
Hypervisors	Up to 5	Up to 15	Up to 25
<b>Cloud Sources</b>			
Azure, AWS, GCP	Up to 2	Up to 5	Up to 10
<b>Databases</b>			
<b>Microsoft SQL</b>			
Sources	Up to 5	Up to 7	Up to 10
<b>Oracle</b>			
Instances	Up to 5	Up to 7	Up to 15
<b>NoSQL - Cassandra, MongoDB</b>			
Sources	Up to 2	Up to 4	Up to 8
<b>Hadoop - HDFS, Hive, Hbase</b>			
Sources	Up to 3	Up to 6	Up to 9
<b>Applications</b>			
<b>M365</b>			
Total # of Objects total (i.e., combined # of Mailboxes, OneDrives, Teams, SharePoint)	Up to 1000	Up to 2000	Up to 4000
<b>Exchange</b>			
# of Users / Mailboxes	Up to 500	Up to 1000	Up to 2000
<b>SAP S/4 HANA</b>			
Physical Nodes using BackINT	1	3	6
Plug-in Instances	2	5	10
<b>Storage</b>			
<b>PureStorage, NetApp, Cisco, Isilon</b>			
Volumes (mount points)	Up to 5	Up to 7	Up to 15
# of Files (in millions)	Up to 5M	Up to 10M	Up to 15M
<b>Isilon, NetApp</b>			
# of Registered Sources	1	3	5
# of TB to be Protected	Up to 100TB	Up to 500TB	Up to 1PB
<b>Physical</b>			
<b>Windows, Linux, AIX, Solaris</b>			
# of Servers	Up to 5	Up to 10	Up to 20
<b>SmartFiles</b>			
<b>Configure SmartFiles View</b>	1	3	5

**Notes:** QuickStart Service scope not-to exceed: 4 workloads total; with a maximum of 4 planning sessions (1 per workload) per engagement. Workload object counts beyond stated sizes require custom scoping. Service days must be consecutive business days. For more information about the requirements for this service, contact your Cohesity Sales Representative. This service is delivered REMOTE ONLY.

## Our Approach

Cohesity Advanced Services consultants work with your team to:

- Assess business and environmental requirements
- Implement VM connector-based, database backups and replication
- Validate use cases and tune performance
- Provide Transfer of information (TOI) and 'As Built' documentation upon completion

## Service Delivery Overview

**Planning** – Our project team will conduct a thorough discovery to understand your business requirements, environmental architecture and data protection needs.

**Design** – Based on your business and technical requirements, our engineers and architects present the available options and best practices for protecting and serving your data.

**Implementation** – Our engineers:

- Verify your network configuration for optimized performance and throughput
- Create clusters, domains, and views
- Register sources and create protection jobs
- Assign policies to protection jobs to automate operations and meet your business SLA requirements.

**Validation** – Our team will validate a representative sample of each use case in the solution design, testing a percentage of the total configuration count.

**Monitoring, Alerting and Reporting** – Our engineers will show the Alerts page and how to configure recipients of alert notifications. Additionally, we will show how to generate on-demand reports, download raw data, or schedule recurring reports to be emailed.

**Transfer of Information** – The project lead will conduct a transfer of information with your team to enable your staff to administer and maintain your Cohesity multicloud data platform.

## Terms and Conditions

- Quick Start Service must be purchased as an add-on to our Installation Service.
- Installations must be completed before commencement of this service. For example, any installation/creation of any replication targets whether physical, virtual or cloud.
- Use case validation testing up to 10% of total configuration count and dependent on customer providing access to servers.

Learn more about the Cohesity Quick Start Service at [Cohesity.com/support](https://cohesity.com/support).

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