



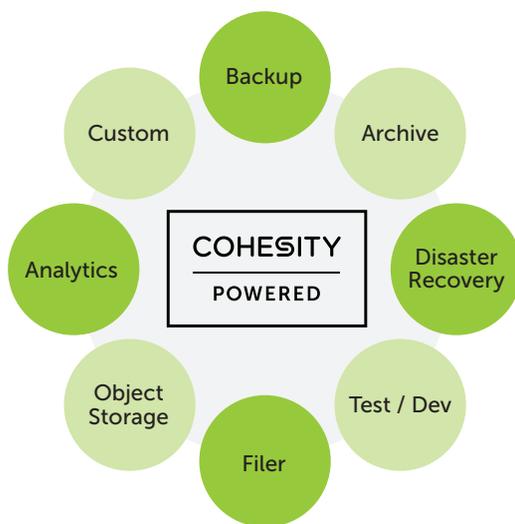
Drive Continuous Innovation with a Cohesity Powered Service Provider

Organizations thriving in the digital economy are leveraging IT as competitive advantage. Yet most aren't doing it alone. Successful businesses are teaming with trusted cloud and managed service providers to support their adoption of technologies and services to modernize data centers, extend applications to clouds, and develop for cloud as ways to drive business agility. Those seeking a simpler secondary data and apps solution trust Cohesity Powered service providers to reduce operational burdens and close the divide between apps, data, and cloud with turnkey managed services.

Cohesity Powered is Web-Scale Simplicity for Secondary Data and Applications

Mass data fragmentation and legacy siloed management solutions have made it challenging for internal IT staff to ensure workloads are protected and productive for the business. Cohesity's software-defined solution replaces fragmented secondary data and apps with web-scale simplicity and elasticity that dramatically improves business flexibility.

By teaming with a service provider that has earned the Cohesity Powered trust mark, organizations of all sizes can leverage the Cohesity platform as a consumption-based service for data protection, file shares, app development, app testing, object storage, and analytics services across private, public, and hybrid clouds. Cohesity features native cloud integration with Amazon Web Services (AWS), Microsoft Azure, and Google Cloud Platform, and also works seamlessly with managed service provider clouds.



The Cohesity Powered Advantage

Cohesity Powered partners unleash the power of secondary data and apps. They offer differentiated cloud and managed services that lower TCO, create superior customer experiences, and enable continuous innovation. When organizations see the Cohesity Powered trust mark, they can be confident that provider is delivering and building on the most complete, modern, and advanced secondary data solution with the greatest degree of data mobility across multiple clouds. This results in significant financial and operational business advantages and frees IT to focus on strategic innovation and competitive differentiation.

Accelerate Digital Transformation with Cohesity Powered Partners

Service providers teaming with Cohesity empower enterprises with efficient as-a-service secondary data and apps solutions. They use the same platform to support one or a whole catalog of services across multi-clouds that include the following use cases:

Key Benefits

- **Advance digital transformation and cloud initiatives** – Enjoy greater business agility, efficiency, and savings by optimizing delivery models to meet specific application needs.
- **Accelerate innovation** – Free up IT resources to focus on strategic business imperatives and data-centric differentiation instead of simply keeping the lights on.
- **Secure data with trusted services** – Streamline secondary data and apps management and compliance by teaming with trusted service providers, qualified by Cohesity.
- **Ensure data sovereignty** – Choose from a growing network of Cohesity Powered local providers that help meet national data security and privacy regulations.
- **Gain freedom and flexibility** – Have the confidence to move workloads where and when it makes business sense with seamless data and app mobility.
- **Get tailored services** – Choose from a wide range of Cohesity Powered providers with industry expertise, a security and compliance focus, and specialty skills without vendor lock-in.

- **Backup as a Service** – Backup and recovery that includes on-site data protection, direct backup to cloud, and cloud-native backup.
- **Archive as a Service** – Long-term data retention and compliance across clouds with easy data access through Google-like search.
- **Disaster Recovery as a Service** – Reliable off-site protection and business continuity with instant mass recovery in case of a catastrophic event at a primary site.
- **Filer as a Service** – Scale-out NAS for user home directories, departmental network shares, and group collaboration
- **Object Storage as a Service** – S3-compatible object storage for unstructured data storage and retrieval
- **Test/Dev as a Service** – Test/dev provisioning in the cloud, supporting agile iterations, rapid cloning, and quick tear down, speeding application delivery.
- **Analytics as a Service** – The ability to uncover insights from untapped secondary data and apps and streamline compliance while providing proactive and predictive analytics on capacity, consumption, data growth, and threat behavior/impact.
- **Custom Services** – Custom secondary data and apps services, for example security as a service for ransomware recovery, using Cohesity's API-first architecture and RESTFUL APIs.

Thrive in Digital Business with Cohesity

Cohesity Powered partners are innovation leaders that can help organizations achieve digital transformation goals as they modernize data center architecture, extend to cloud, and develop for cloud. The Cohesity flexible, future-proof platform meets industry regulations while addressing use cases from core to edge to cloud.



Achieve Faster Time to Value

Unify private and public clouds with one web-scale platform for secondary data and apps. Trust Cohesity Powered service providers to perform backup, disaster recovery, archival, test/dev, files/objects, and analytics as a service on the leading hyperconverged secondary platform. Benefit from a value-added Cohesity Powered as-a-service catalog from authorized providers. Streamline processes and save IT resources for more strategic projects with a web-scale platform that secures data with a dedicated and shared, multi-tenant platform.



Cut TCO by 50+%

Enjoy consistent infrastructure and operations across clouds from a Cohesity Powered service provider. Improve financial position and operational responsiveness by retiring costly legacy technology. Simplify deployment and centralize management without having to fly somewhere to fix infrastructure. Take advantage of innovative features that ease operational burdens including advanced global deduplication, self-service and automated management, as well as flexible reporting that includes chargeback. Leverage native cloud integration to take advantage of public cloud elasticity and economics with policy-based automation for archiving, tiering, and replication to the cloud. Optimize TCO and ROI with a choice of Cohesity, Cisco, HPE, or Dell servers/appliances.



Drive Continuous Innovation

Free IT resources to focus more on applications and business outcomes. Iterate quickly to address market changes and easily turn ideas into solutions with a full range of tailored industry and business solutions from Cohesity Powered service providers. Gain seamless mobility and management across clouds and maximize the value of untapped data. Bring your own encryption key for superior security and control. Gain unprecedented global access, visibility, and control of secondary apps and data across all Cohesity Powered sites—whether on-premises, in the cloud, or at the edge with Cohesity SaaS-based management from a single dashboard. Easily inspect data and streamline compliance.

Cohesity Powered service providers delight customers with simpler, secure multi-cloud and hybrid IT services based on proven Cohesity secondary data and apps technologies. They help enterprise IT teams lower costs and become operationally efficient so their businesses thrive in the digital economy.

Learn more about how [Cohesity Powered](#) advances innovation.