

Cohesity Corporate Overview

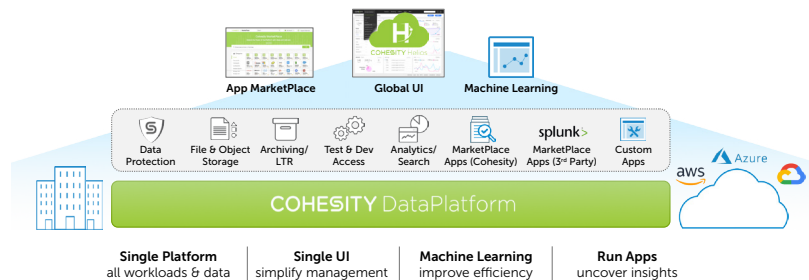
Web-Scale Simplicity for Secondary Data & Apps

More than 80 percent of enterprise data is scattered across different locations, trapped in infrastructure silos, and buried unseen in long forgotten storage systems, making it almost impossible for IT to control – still less exploit for business advantage.

Cohesity eliminates this mass data fragmentation problem with a web-scale, software-defined platform designed to manage all secondary workloads such as backups and archiving, as well as file & object storage, test/dev and analytics, from a single easy to use GUI rather than dozens of siloed legacy components.

Demand More from your Backup

The key to the Cohesity approach is the ability to collapse workload silos, eliminate copies and share data efficiently. We start with backups, which are usually treated as expensive insurance that sits idle. Instead Cohesity enables IT to do more with their data, such as detect ransomware attacks, search for potential compliance violations, and run analytics to extract unique insights by running apps on the same platform.



- **Cohesity DataPlatform™** – The only solution built on a hyperconverged, scale-out design that converges backup, files, test/dev and analytics, and uniquely allows applications to run on the same platform to extract insights from data. Designed with Google-like principles, it delivers true global deduplication and impressive storage efficiency that spans edge to core to the public cloud.
- **Cohesity DataProtect™** – Modern backup and recovery software fully integrated with the Cohesity DataPlatform, providing simple policy-based backup archiving to public cloud, recovery point objectives (RPOs) within minutes and instantaneous recovery time objectives (RTOs) while significantly cutting the cost of backup and recovery.
- **Cohesity Helios™** – A unique SaaS-based application that provides a single view and global management of all your secondary data and applications wherever they reside - on-premises, public cloud, and edge. Much more than a passive dashboard, Cohesity Helios utilizes cutting edge machine learning algorithms to proactively assess IT needs and automate infrastructure resources.

AT A GLANCE

Founded: 2013

Founder & CEO: Mohit Aron

HQ: San Jose, California

Solution: Hyperconverged, web-scale secondary data and application platform

Benefits: Simplify operations and infrastructure, reduce TCO by 70% or more, easy cloud integration, Google-like search

Key funding partners: SoftBank, Cisco Investments, HPE, Morgan Stanley,

Representative Directors & Advisors:

- Dan Warmenhoven, former NetApp CEO
- Bill Coughran, Sequoia Capital
- Carl Eschenbach, former VMware President & COO, Sequoia Capital
- Jonathan Chadwick, former VMware CFO
- Rob Salvagno, Cisco
- Paul Glaser, HPE

Industry accolades:

25+ awards

Cohesity’s modern, cloud-first architecture furthers enterprise objectives to leverage the cost and economic efficiencies of public cloud while staying in control. Cohesity includes native integration with the most popular public clouds, including Amazon Web Services (AWS), Microsoft Azure, and Google Cloud for multiple use cases

PRODUCT LEADERSHIP	GLOBAL ADOPTION	SOLUTION INTEGRATION
Recognition from leaders (World Economic Forum Tech Pioneer), media organizations (Forbes Next Billion Dollar Startup, 2017), influencers (VMware Best of Europe, 2017), and customers (2018 Gartner Peer Insights Customers’ Choice*)	Nearly 1000 Customers from Global 2000 enterprises and federal agencies	Tight integration with open source and leading virtual, physical, and cloud solutions from Amazon, Dell EMC, Google, Microsoft, NetApp, Nutanix, Oracle, Pure Storage, and VMware
STRATEGIC BACKING	DEEP TALENT	PATENTED TECHNOLOGY
Strong financial backing from SoftBank, Cisco Investments, HPE, Morgan Stanley, Sequoia, and more	Employees hailing from industry pioneering companies including Google, Nutanix, VMware, Cisco, EMC and Palo Alto Networks	Unique approach to solving secondary data and application challenges, resulting in nearly 70 patent assets to date, with many more in the pipeline

“Cohesity is committed to continuous innovation, consolidating and simplifying the management of data centers and clouds. That’s how we are going to help change the world.”

MOHIT ARON,
CEO

Our customers include these recognized brands



Learn more about Cohesity at cohesity.com.

*A 2018 Gartner Peer Insights Customers’ Choice for Data Center Backup and Recovery Solutions. Gartner Peer Insights Customers’ Choice constitute the subjective opinions of individual end-user reviews, ratings, and data applied against a documented methodology; they neither represent the views of, nor constitute an endorsement by, Gartner or its affiliates.