

Next-Gen Data Management

Accelerating Business Outcomes



At a Glance

Founded: 2013

Founder & CEO: Mohit Aron

HQ: San Jose, California

Key funding partners: Sequoia Capital, AWS, DFJ Growth Fund, Cisco Investments, HPE, Google Ventures, SoftBank and Morgan Stanley

Representative Directors & Advisors:

- Carl Eschenbach, former VMware President & COO, Sequoia Capital
- Bill Coughran, former Google SVP Research, Sequoia Capital
- Jonathan Chadwick, former VMware CFO
- Kim Hammonds, former COO and CIO of Deutsche Bank
- Dan Warmenhoven, former NetApp CEO
- Janey Hoe, Cisco
- Paul Glaser, HPE

Industry accolades: 25+ awards

Transformational Approach Removes Data Silos

Your data is a uniquely valuable resource, but ensuring your business can use it for competitive advantage has become too complex and risky. With ransomware attacking a business nearly every second of every day, fragmented solutions—even newer SaaS-based versions—splintered into many proprietary single-purpose tools that don't work well together aren't solving [mass data fragmentation](#). They're contributing to it while costing your organization unnecessary time, budget and stress. Cohesity is different.

Cohesity radically simplifies data management no matter where your data lives—in many clouds, data centers or at the edge. Not by cobbling together tools but by fundamentally rethinking architecture, Cohesity has adapted the software design principles of cloud hyperscalers, such as Google and AWS, that manage the world's consumer data and applied them to enterprise data management. The result is the [Cohesity Helios Multicloud Platform](#), which solves the central problem of data fragmentation, addresses modern cyber security threats, and helps create new value from data.

Ideal for Hybrid and Multicloud Environments

Cohesity uniquely delivers a wide-ranging set of data management capabilities. While many organizations begin with data protection, they soon discover the Cohesity platform does so much more:

- **Simplicity at scale, dramatically reducing your cost and complexity** – Only Cohesity powers multiple data management use cases (backup, archival, disaster recovery, file and object services, and analytics) all in one easy-to-use scalable platform. This approach gives IT global visibility and consistency through a single user interface for any deployment model while the business enjoys repurposing data for insights.
- **Zero trust security, empowering you to preserve your reputation and keep your business running** – Cohesity's architecture is built on the principles of least privilege and segregation of duties with granular security. The platform is complete with leading security vendor integrations and a holistic approach to threat detection and rapid recovery that keeps data safe and customers confident.
- **Powered by AI, improving decisions and jumpstarting response** – Built-in Cohesity intelligence proactively averts potential issues and predicts future trends. This model empowers IT resources to accomplish more, and do it during regular working hours. AI-based integrations detect cyberthreats without consuming precious resources on production systems.
- **Third-party extensibility**, allowing you to meet today's unique business requirements while future-proofing for tomorrow's—Cohesity includes APIs for integrating third-party and Cohesity apps, including automation and orchestration tools, providing deeper data security, cost, compliance and value visibility.

Cohesity ensures organizations enjoy complete flexibility in how to manage and license its consistent set of enterprise-class services: self-managed as a software subscription, as a managed service through a Cohesity-powered service provider, or as a SaaS service from Cohesity—or any combination.

| Product Leadership | Global Adoption | Solution Integration |
|---|---|--|
| Multicloud data management platform saves customers time and money while eliminating silos. Real-world results include 50% lower data management costs, 30 hours of staff time saved weekly and \$0 paid in ransom. The Forrester Total Economic Impact™ of Cohesity reveals customers achieve 150% ROI from lowering TCO | Over 2600+ customers, many from Global 2000 enterprises across industries and federal agencies. Includes 4 of the Top 10 Fortune 500, 3 of the Top 10 US banks and 3 of Top the 5 global pharmaceutical companies | Tight integration with open source and leading virtual, physical and cloud solutions from Amazon, Dell, EMC, Equinix, Google, IBM, Microsoft, NetApp, Nutanix, Oracle, Pure Storage and VMware |
| Strategic Backing | Deep Talent | Patented Technology |
| Strong financial backing from Sequoia, DFJ Growth Fund, AWS, Cisco, HPE, Google, SoftBank, Morgan Stanley and others | Employees hailing from industry-pioneering companies including Google, Nutanix, VMware, and Cisco | Unique approach to solving data and application challenges, resulting in over 180 patent assets to date, with many more in the pipeline |

Market Leadership



Leader in 2021 Magic Quadrant for Enterprise Backup and Recovery Software Solutions



3X Forbes 2021 Cloud 100



Leader in 2021 GigaOm Hybrid Cloud Data Protection Radar



4X Data Center Backup and Recovery Solutions, 1X Distributed File Systems and Object Storage



5X Customer Service Award NPS 90+

Customers



*Magic Quadrant for Enterprise Backup and Recovery Software Solutions, Santhosh Rao, Nik Simpson, Michael Hoeck, Jerry Rozeman, July 19, 2021.

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***Radar for Hybrid Cloud Data Protection for the Enterprise”, Enrico Signoretti, Arjan Timmerman. GigaOm, June 14, 2021

Learn more at www.cohesity.com



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