Growing amounts of data coupled with changing business and compliance requirements have companies worldwide rethinking long-term retention (LTR) strategies. Legacy archiving products — namely tape and magnetic disk — are costly, risky, and have slow recovery times. This is because IT resources are needed to continuously monitor backups before media is sent to an offsite facility where getting it back quickly is challenging. As you consider your next LTR investment, keep in mind these three reasons enterprises like yours are choosing a modern, cloud-native solution for archiving data long term:

1. **Cloud-native for simpler processes**
   Legacy LTR products are inefficient. You can only point to one tape at a time to archive, and IT has to catalog meticulously so nothing gets lost. Backups in hand, you contract with an off-site storage vendor that sets retention policies upfront before picking up and promising to keep your data safe. Yet without automation and search capabilities, off-site, physical media retrieval is time consuming and costs extra because staff is required to consult the catalog to find what’s needed. Instead, deploying a cloud-native solution that seamlessly integrates with popular public clouds — Amazon Web Services, Microsoft Azure, and Google Cloud — simplifies LTR in just a few clicks and without bolt-on gateways. This means you can set and instantly change policies to meet regulatory requirements; automatically catalog your data and simultaneously send it to multiple locations for geo-specific business needs; and automate your workflows through APIs. With instant global search, you can always retrieve your organization’s information — when you need it.

**Legacy vs. Cloud for LTR**
- Time consuming vs. rapid retrieval
- Inflexible vs. flexible retention policy updates
- Costly, inefficient storage vs. dedupe optimization

**By 2025, IDC predicts data will grow to 175ZB, a growth rate of 61% and a notable 9% rise over IDC’s prediction the prior year.**
Lower costs even as data volumes grow

With legacy LTR products, capital and operational costs rise as the volume of your backup data grows. Data storage is increasingly taken up by copies that needlessly increase space and cost — and lack of sharing between siloed infrastructure makes your mass data fragmentation problem worse. In contrast, choosing an LTR solution that works in the cloud can be more cost effective and can help reduce your data footprint. Deploying a modern backup solution with cloud-native integration and support for global deduplication and compression boosts storage efficiency. Unlike legacy tape solutions that don’t offer data deduplication, data migrated to the public cloud using a solution that supports deduplication can eliminate archiving duplicate copies in the public cloud. This can also reduce data transfer times and costs.

Ensure security and compliance across data centers and clouds

Compliance with data regulations — from GDPR to HIPAA — isn’t negotiable. Failure to produce information in a timely manner puts organizations at risk for fines and penalties due to non-compliance, and can erode customer trust. Yet data in legacy LTR products isn’t easily accessible because there’s no global search, making it nearly impossible to run tests on archived data. What’s needed is a modern backup solution that includes global search across data centers and clouds. This allows your enterprise to run compliance tests and analytics on your LTR data to address compliance and eDiscovery requests. A unified backup and archiving solution lets you quickly locate personal information such as credit card and social security numbers to streamline audits. You can simplify discovery with pre-built apps that search multiple patterns at once across file formats. You can also increase security by searching files with alphanumeric strings to detect passwords.

Boost Enterprise Agility with Long-Term Data Retention in the Cloud

Eliminate your frustration with existing LTR and archiving products as your data volumes and storage costs rise by moving to a cloud-native solution. Easily access and retrieve your data with a modern backup solution built for rapid archival and backup in the cloud. Enjoy data indexing during ingest for fine-grained search and retrieval later. A web-scale solution gives you maximum flexibility to address compliance and eDiscovery requests as well as meet unique business requirements for keeping your data safe long term.

Download this Buyer’s Guide to Modern Backup to learn more about modern backup and recovery.